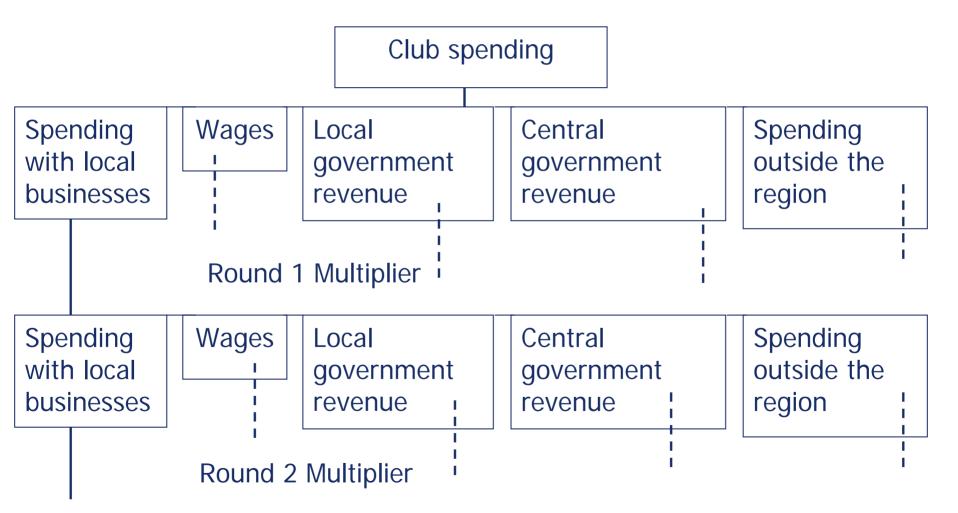
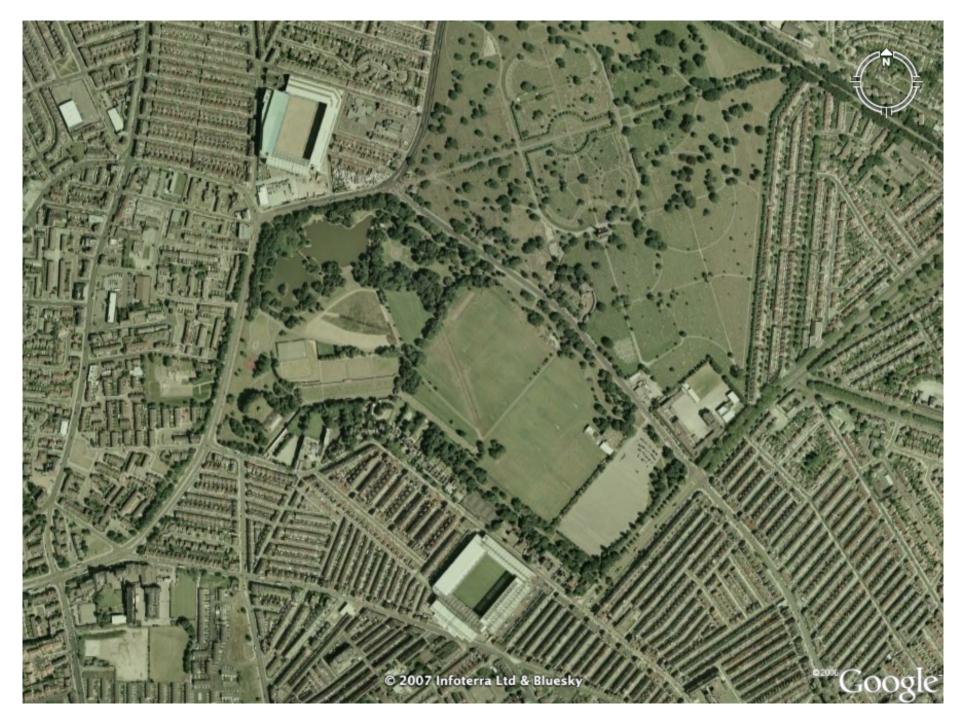
Football and Regeneration Scottish Urban Regeneration Forum 'Measuring the Value'

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- A club has an effect simply due to its very presence
  - The club trades with other businesses
- Spectators spend when a match is played
  - A different type of spectator spends when a one-off match is hosted (i.e. a semi-final at a neutral venue)
- Through building a new stadium
  - A different trading arrangement with other types of business

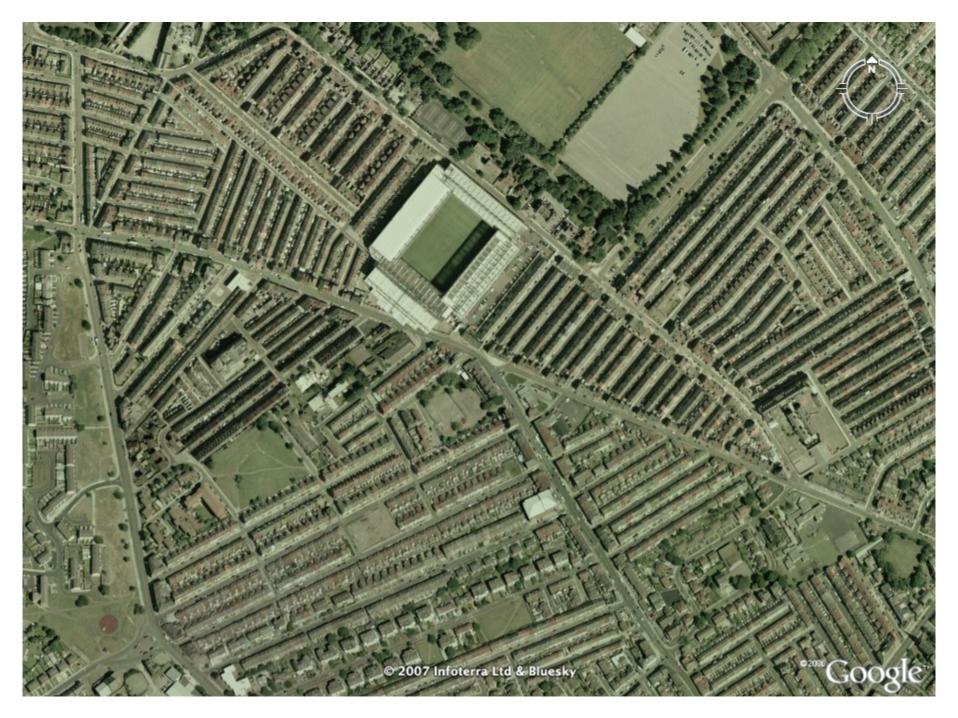




#### The 'multiplier effect' of club's spending

- for every £1 spent (combined)
  - 34 pence remains within the Merseyside economy
- Local retail
  - 5% of total sales (i.e. 5p in the £)
  - 53% of nearby business no gain whatsoever
- local employment
  - 3,000 jobs dependent (some 2,000 FTE)
- negative impact
  - litter, noise, 'invasion' of community

- (Economic) Development *in* the community
  - Difficult to assess (a question of method)
  - Fails to capture confidential spending (e.g. players wages)
  - Fails to relate the wealth at the top of professional football as part of the response to local deprivation
  - Fails to place at the heart of professional football engagement with host community
    - Health, education, training, crime and safety, housing, community empowerment, environment...







- New Stadia and Social Regeneration
  - The Anfield/Breckfield community can be at the centre of this development
    - Two inner-city wards in North Liverpool with Liverpool Football Club's stadium and Stanley Park at their centre
    - An 'impact' area of around 6000 homes
    - A dense urban grain of Victorian terraced housing including many flat conversions
    - Deepening deprivation and environmental decay, general public sector retrenchment, post office and retail closures











- Connect the professional club to the host community
  - Understand the psychological impact of a club on the community
  - As a civic institution demonstrate institutional responsibility
  - Support the community
    - To develop their own facilities and capabilities
    - To help them to manage their own futures
  - Be a source of local identity (not 'fandom' identity)
  - Inspire the development <u>of</u> the community rather than development in the community

- How can this be achieved?
  - Involvement in community governance
    - Help set out plans for the future on the key regeneration issues (health, education, skills, employment, crime...)
  - Community involvement in club governance
    - Give the community a say in the strategic future for the Club's presence in the community
  - Dedicate resources to empower community
    - Ask the community for a business case for this
  - Help develop a positive community psychology
    - Support a 'can do' mentality, demonstrate a shared sense of purpose, use the Club brand in the image-making of the community (help make a new place!)

## Summary: Measuring the Value

- Professional football clubs have an economic, social and cultural impact
- They need 'assistance' to realise their responsibility
- They are civic institutions
- They are key players in making places
- They will not do this unless they hear an argument and see a benefit
- The regeneration community has to convince professional clubs that this is the case